



Global Support Center
3400 Cumberland Blvd SE
Atlanta, GA 30339-4435

April 23, 2024

Daniel Salvato, CPPB, NIGP-CPP, KCPM
Assistant Director, Division of Goods and Services
Finance and Administration Cabinet
Commonwealth of Kentucky
Office of Procurement Services
200 Mero Street, 5th Floor
Frankfort, KY 40622

Dear Daniel Salvato,

The Commonwealth of Kentucky recently released a request for proposal (RFP), Solicitation Number RFP 758 2400000228, for Facilities Maintenance, Repair and Operations (MRO) and Industrial Supplies on behalf of the member states of NASPO ValuePoint. HD Supply Facilities Maintenance, Ltd., (HD Supply), a wholly owned indirect subsidiary of The Home Depot, Inc., is pleased to offer the enclosed proposal in response to this RFP.

As detailed within this proposal, HD Supply is confident the Commonwealth of Kentucky and participating NASPO ValuePoint members will benefit from HD Supply's almost 50 years of experience in the industry, national distribution footprint, exceptional service, vast assortment of high-quality products, implementation and support of nationwide contractual programs and more. Additionally, NASPO ValuePoint members will directly gain from:

- A compliant contract competitively solicited and publicly awarded
- Markedly competitive category discounts by NASPO ValuePoint-defined product category
- Robust and customized online ordering site and web tools
- Customized reporting options
- Timesaving, cost-effective procurement process

Attached please find the requested information in response to the aforementioned RFP. We believe the enclosed proposal represents how HD Supply can maximize cost savings for you and Participating Entity partners of NASPO ValuePoint as well as demonstrates our intent to be your dependable, trusted and experienced partner.

As indicated in Attachment 08 – Cost Proposal, III. Independent Review, we understand that the Lead State may conduct an independent review to validate the list

price proposed vs. the list price on our eCommerce site. HD Supply respectfully requests that any price validation be conducted on www.hdsupplysolutions.com using the "Manufacturer Name" field (Column D or Column Q) and "Manufacturer Part Number" field (Column E or Column R), depending on whether we responded with a Brand Name or an Equivalent. Additionally, it is important for the Lead State to understand that due to the dynamic nature of our price model that is based upon market conditions, the list price may vary up or down from what is found in Attachment MRO_8-1 Market Basket.xlsx.

We welcome the opportunity to have further discussions to demonstrate HD Supply's value-added contribution to a future partnership with the Commonwealth of Kentucky and NASPO ValuePoint.

Kind regards,



Bruce Reifsteck
Vice President, Government Housing
HD Supply
Bruce.Reifsteck@hdsupply.com
267.981.1066

For proposal-related questions, please contact:
Vasanti Subramanian
Strategic Account Executive
HD Supply
Vasanti.Subramanian@hdsupply.com
470.586.6337



Commonwealth of Kentucky SOLICITATION MODIFICATION

Modification: Yes

Version #: 5

Submission Checklist

The following items will be required to be submitted with bid:

Item

	Document Phase	Document Description	Page 4
2400000228	Final	Facilities MRO and Industrial Supplies (NASPO)	Total Pages: 4

The terms and conditions set out in the attachments, and any subsequent addenda, are incorporated into and are a part of the Solicitation. By signing the face of the Solicitation document, the vendor affirms that they have read and understood the Solicitation and the terms and conditions and any subsequent addenda. Should the vendor fail to comply with the provisions of the Solicitation and the terms and conditions and any subsequent addenda, then the Finance and Administration Cabinet reserves the right and retains the ability to deem the vendor ineligible from further participation in the Solicitation in question.

*****For Addendum Information Please Download*****

“Amendment 3 MRO Questions and Answers”



Commonwealth of Kentucky SOLICITATION MODIFICATION

Modification: Yes

Version #: 4

Submission Checklist

The following items will be required to be submitted with bid:

Item

	Document Phase	Document Description	Page 4
2400000228	Final	Facilities MRO and Industrial Supplies (NASPO)	Total Pages: 4

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*****For Addendum Information Please Download*****

“Amendment 2 MRO Questions and Answers”



Commonwealth of Kentucky SOLICITATION MODIFICATION

Modification: Yes

Version #: 3

Submission Checklist

The following items will be required to be submitted with bid:

Item

	Document Description	Page 4
2400000228	Facilities MRO and Industrial Supplies (NASPO)	

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*****For Addendum Information Please Download*****

“Amendment 1 MRO Questions and Answers”



Commonwealth of Kentucky SOLICITATION MODIFICATION

Modification: Yes

Version #: 2

Submission Checklist

The following items will be required to be submitted with bid:

Item

	Document Description	Page 4
2400000228	Facilities MRO and Industrial Supplies (NASPO)	

See "Attachment A" for Terms and Conditions. The terms and conditions set out in "Attachment A", and any subsequent addenda, are incorporated into and are a part of the Solicitation. By signing the face of the Solicitation document, the vendor affirms that they have read and understood the Solicitation and the terms and conditions (Attachment A) and any subsequent addenda. Should the vendor fail to comply with the provisions of the Solicitation and the terms and conditions (Attachment A) and any subsequent addenda, then the Finance and Administration Cabinet reserves the right and retains the ability to deem the vendor ineligible from further participation in the Solicitation in question.



Commonwealth of Kentucky SOLICITATION

Modification: No Version #:

TITLE: Facilities MRO and Industrial Supplies (NASPO)	
Date Issued: 03/15/2024	Solicitation Closes Date: 04/24/2024 Time: 15:30
Record Date: 03/15/2024	Solicitation No: RFP 758 240000228
Online Bidding Prohibited: <input type="checkbox"/> No	
For Information Call: Daniel Salvato 502-564-5862	Bid Receiving Location: Bid Receiving See Terms & Conditions for Bid Submission Instructions Other KY
Vendor Customer Number:	
Vendor Name:	
Phone Number:	
Fax Number:	
Email Address:	
Ordering Address: City, State, Zip: Contact Name: Contact Email: Contact Phone Number:	Payment Address: City, State, Zip: Contact Name: Contact Email: Contact Phone Number:
Ownership Type <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Partnership <input type="checkbox"/> Corporation <input type="checkbox"/> Other	

SIGNATURE OF AUTHORIZED AGENT IS REQUIRED UNLESS RESPONSE IS SUBMITTED ELECTRONICALLY. FAILURE TO SIGN SHALL RENDER THE BID INVALID.

Signature X FEIN# _____ Date 4/23/24

All offers subject to all terms and conditions contained in this solicitation.



Commonwealth of Kentucky SOLICITATION

Modification: No

Version #:

Line Items

Commodity Group: Default

Line	CL Description	Quantity	UOM	Unit Cost	Line Total or Contract Amnt
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1	Facilities MRO and Industrial Supplies	0.00000	EA		
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Comm Code	Comm Description	Manufacturer	Model #	Manuf Part #
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578	MISCELLANEOUS PRODUCTS (NOT OTHERWISE CLASSIFIED)			
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Extended Description

This Request for Proposals (RFP) is being issued by the State of Kentucky ("Lead State") in collaboration with the NASPO ValuePoint cooperative purchasing program. The purpose of this RFP is to establish one or more Master Agreements with qualified Offeror's to provide Facilities Maintenance, Repair, and Operations and Industrial Supplies (MRO).

The following attachments should be downloaded:

- Attachment 00, RFP Overview with Dates
- Attachment 01, RFP Terms and Conditions
- Attachment 02, Categories of Products and Environmentally Preferred Products (EPP)
- Attachment 03, RFP Evaluation Plan
- Attachment 04, Sample Master Agreement
- Attachment 05, Participation Information
- Attachment 06, Offeror Information, Acknowledgements, and Certifications
- Attachment 07, Offeror Response Worksheet
- Attachment 08, Cost Proposal
- Attachment 08-1, Cost Proposal Market Basket
- Attachment 09, Proposed Deviations to Sample Master Agreement
- Attachment 10, Claim of Business Confidentiality
- Attachment 11, Offeror Question Form
- MRO_8-1 Market Basket

Shipping Information	Billing Information
Various Shipping	Various Billing
See Extended Description	See Extended Description
Various KY	Various KY



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Modification: No

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