



**Global Support Center**  
3400 Cumberland Blvd SE  
Atlanta, GA 30339-4435

April 23, 2024

Daniel Salvato, CPPB, NIGP-CPP, KCPM  
Assistant Director, Division of Goods and Services  
Finance and Administration Cabinet  
Commonwealth of Kentucky  
Office of Procurement Services  
200 Mero Street, 5th Floor  
Frankfort, KY 40622

Dear Daniel Salvato,

The Commonwealth of Kentucky recently released a request for proposal (RFP), Solicitation Number RFP 758 2400000228, for Facilities Maintenance, Repair and Operations (MRO) and Industrial Supplies on behalf of the member states of NASPO ValuePoint. HD Supply Facilities Maintenance, Ltd., (HD Supply), a wholly owned indirect subsidiary of The Home Depot, Inc., is pleased to offer the enclosed proposal in response to this RFP.

As detailed within this proposal, HD Supply is confident the Commonwealth of Kentucky and participating NASPO ValuePoint members will benefit from HD Supply's almost 50 years of experience in the industry, national distribution footprint, exceptional service, vast assortment of high-quality products, implementation and support of nationwide contractual programs and more. Additionally, NASPO ValuePoint members will directly gain from:

- A compliant contract competitively solicited and publicly awarded
- Markedly competitive category discounts by NASPO ValuePoint-defined product category
- Robust and customized online ordering site and web tools
- Customized reporting options
- Timesaving, cost-effective procurement process

Attached please find the requested information in response to the aforementioned RFP. We believe the enclosed proposal represents how HD Supply can maximize cost savings for you and Participating Entity partners of NASPO ValuePoint as well as demonstrates our intent to be your dependable, trusted and experienced partner.

As indicated in Attachment 08 – Cost Proposal, III. Independent Review, we understand that the Lead State may conduct an independent review to validate the list

price proposed vs. the list price on our eCommerce site. HD Supply respectfully requests that any price validation be conducted on [www.hdsupplysolutions.com](http://www.hdsupplysolutions.com) using the "Manufacturer Name" field (Column D or Column Q) and "Manufacturer Part Number" field (Column E or Column R), depending on whether we responded with a Brand Name or an Equivalent. Additionally, it is important for the Lead State to understand that due to the dynamic nature of our price model that is based upon market conditions, the list price may vary up or down from what is found in Attachment MRO\_8-1 Market Basket.xlsx.

We welcome the opportunity to have further discussions to demonstrate HD Supply's value-added contribution to a future partnership with the Commonwealth of Kentucky and NASPO ValuePoint.

Kind regards,



Bruce Reifsteck  
Vice President, Government Housing  
HD Supply  
[Bruce.Reifsteck@hdsupply.com](mailto:Bruce.Reifsteck@hdsupply.com)  
267.981.1066

*For proposal-related questions, please contact:*

Vasanti Subramanian  
Strategic Account Executive  
HD Supply  
[Vasanti.Subramanian@hdsupply.com](mailto:Vasanti.Subramanian@hdsupply.com)  
470.586.6337



## Commonwealth of Kentucky SOLICITATION MODIFICATION

Modification: Yes

Version #: 5

<b>TITLE:</b> Facilities MRO and Industrial Supplies (NASPO)		
<b>Date Issued:</b> 04/22/2024  <b>Record Date:</b> 04/22/2024	<b>Solicitation Closes</b> <b>Date:</b> 04/29/2024 <b>Time:</b> 15:30	<b>Solicitation No:</b> RFP      758      2400000228
<b>Reason for Modification</b> Amendment #3 (April 22, 2024) Amendment to post responses to vendor questions. Please note that Attachments 2,3, and 7 have been updated and Amendment 3 Questions and Answers have been added.		
<b>Online Bidding Prohibited:</b> No		
<b>For Information Call:</b> Daniel Salvato 502-564-5862		<b>Bid Receiving Location:</b> Bid Receiving  See Terms & Conditions for Bid Submission Instructions  Other      KY
<b>Vendor Customer Number:</b>  <b>Vendor Name:</b>  <b>Phone Number:</b>  <b>Fax Number:</b>  <b>Email Address:</b>		
<b>Ordering</b>  <b>Address:</b>  <b>City, State, Zip:</b>  <b>Contact Name:</b>  <b>Contact Email:</b>  <b>Contact Phone Number:</b>		<b>Payment</b>  <b>Address:</b>  <b>City, State, Zip:</b>  <b>Contact Name:</b>  <b>Contact Email:</b>  <b>Contact Phone Number:</b>
<b>Ownership Type</b> ___ Sole Proprietorship    ___ Partnership    ___ Corporation    ___ Other		

**SIGNATURE OF AUTHORIZED AGENT IS REQUIRED UNLESS RESPONSE IS SUBMITTED ELECTRONICALLY. FAILURE TO SIGN SHALL RENDER THE BID INVALID.**

Signature X       FEIN# \_\_\_\_\_      Date 4/23/24

*All offers subject to all terms and conditions contained in this solicitation.*



# Commonwealth of Kentucky SOLICITATION MODIFICATION

Modification: Yes

Version #: 5

**Line Items****Commodity Group:** Default

Line	CL Description	Quantity	UOM	Unit Cost	Line Total or Contract Amnt
1	Facilities MRO and Industrial Supplies	0.00000	EA		

Comm Code	Comm Description	Manufacturer	Model #	Manuf Part #
578	MISCELLANEOUS PRODUCTS (NOT OTHERWISE CLASSIFIED)			

**Extended Description**

This Request for Proposals (RFP) is being issued by the State of Kentucky ("Lead State") in collaboration with the NASPO ValuePoint cooperative purchasing program. The purpose of this RFP is to establish one or more Master Agreements with qualified Offeror's to provide Facilities Maintenance, Repair, and Operations and Industrial Supplies (MRO).

The following attachments should be downloaded:

Attachment 00, RFP Overview with Dates  
 Attachment 01, RFP Terms and Conditions  
 Attachment 02, Categories of Products and Environmentally Preferred Products (EPP)  
 Attachment 03, RFP Evaluation Plan  
 Attachment 04, Sample Master Agreement  
 Attachment 05, Participation Information  
 Attachment 06, Offeror Information, Acknowledgements, and Certifications  
 Attachment 07, Offeror Response Worksheet  
 Attachment 08, Cost Proposal  
 Attachment 08-1, Cost Proposal Market Basket  
 Attachment 09, Proposed Deviations to Sample Master Agreement  
 Attachment 10, Claim of Business Confidentiality  
 Attachment 11, Offeror Question Form  
 MRO\_8-1 Market Basket  
 Amendment 3 MRO Questions and Answers  
 All ITP's 4-4-24

<b>Shipping Information</b>		<b>Billing Information</b>	
Various Shipping		Various Billing	
See Extended Description		See Extended Description	
Various	KY	Various	KY



## Commonwealth of Kentucky SOLICITATION MODIFICATION

Modification: Yes

Version #: 5

### Submission Checklist

*The following items will be required to be submitted with bid:*

#### Item

	Document Phase	Document Description	Page 4
2400000228	Final	Facilities MRO and Industrial Supplies (NASPO)	Total Pages: 4

**The terms and conditions set out in the attachments, and any subsequent addenda, are incorporated into and are a part of the Solicitation. By signing the face of the Solicitation document, the vendor affirms that they have read and understood the Solicitation and the terms and conditions and any subsequent addenda. Should the vendor fail to comply with the provisions of the Solicitation and the terms and conditions and any subsequent addenda, then the Finance and Administration Cabinet reserves the right and retains the ability to deem the vendor ineligible from further participation in the Solicitation in question.**

**\*\*\*For Addendum Information Please Download\*\*\***

**“Amendment 3 MRO Questions and Answers”**




## Commonwealth of Kentucky SOLICITATION MODIFICATION

Modification: Yes

Version #: 4

<b>TITLE:</b> Facilities MRO and Industrial Supplies (NASPO)	
<b>Date Issued:</b> 04/17/2024 <b>Record Date:</b> 04/17/2024	<b>Solicitation Closes</b> <b>Date:</b> 04/29/2024 <b>Time:</b> 15:30
<b>Solicitation No:</b> RFP 758 2400000228	
<b>Reason for Modification</b> Amendment #2 (April 17, 2024) Amendment to allow a second set of vendor questions and answers. Solicitation closing date has been changed to April 29, 2024.	
<b>Online Bidding Prohibited:</b> No	
<b>For Information Call:</b> Daniel Salvato 502-564-5862	<b>Bid Receiving Location:</b> Bid Receiving See Terms & Conditions for Bid Submission Instructions Other KY
<b>Vendor Customer Number:</b> <b>Vendor Name:</b> <b>Phone Number:</b> <b>Fax Number:</b> <b>Email Address:</b>	
<b>Ordering</b> <b>Address:</b> <b>City, State, Zip:</b> <b>Contact Name:</b> <b>Contact Email:</b> <b>Contact Phone Number:</b>	<b>Payment</b> <b>Address:</b> <b>City, State, Zip:</b> <b>Contact Name:</b> <b>Contact Email:</b> <b>Contact Phone Number:</b>
<b>Ownership Type</b> <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Partnership <input type="checkbox"/> Corporation <input type="checkbox"/> Other	

**SIGNATURE OF AUTHORIZED AGENT IS REQUIRED UNLESS RESPONSE IS SUBMITTED ELECTRONICALLY. FAILURE TO SIGN SHALL RENDER THE BID INVALID.**

Signature X  FEIN# \_\_\_\_\_ Date 4/23/24

*All offers subject to all terms and conditions contained in this solicitation.*



# Commonwealth of Kentucky SOLICITATION MODIFICATION

Modification: Yes

Version #: 4

**Line Items****Commodity Group:** Default

Line	CL Description	Quantity	UOM	Unit Cost	Line Total or Contract Amnt
1	Facilities MRO and Industrial Supplies	0.00000	EA		

Comm Code	Comm Description	Manufacturer	Model #	Manuf Part #
578	MISCELLANEOUS PRODUCTS (NOT OTHERWISE CLASSIFIED)			

**Extended Description**

This Request for Proposals (RFP) is being issued by the State of Kentucky ("Lead State") in collaboration with the NASPO ValuePoint cooperative purchasing program. The purpose of this RFP is to establish one or more Master Agreements with qualified Offeror's to provide Facilities Maintenance, Repair, and Operations and Industrial Supplies (MRO).

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 Attachment 04, Sample Master Agreement  
 Attachment 05, Participation Information  
 Attachment 06, Offeror Information, Acknowledgements, and Certifications  
 Attachment 07, Offeror Response Worksheet  
 Attachment 08, Cost Proposal  
 Attachment 08-1, Cost Proposal Market Basket  
 Attachment 09, Proposed Deviations to Sample Master Agreement  
 Attachment 10, Claim of Business Confidentiality  
 Attachment 11, Offeror Question Form  
 MRO\_8-1 Market Basket  
 Amendment 2 MRO Questions and Answers  
 All ITP's 4-4-24

Shipping Information		Billing Information	
Various Shipping		Various Billing	
See Extended Description		See Extended Description	
Various	KY	Various	KY





## Commonwealth of Kentucky SOLICITATION MODIFICATION

Modification: Yes

Version #: 4

### Submission Checklist

*The following items will be required to be submitted with bid:*

#### Item

	Document Phase	Document Description	Page 4
2400000228	Final	Facilities MRO and Industrial Supplies (NASPO)	Total Pages: 4

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**“Amendment 2 MRO Questions and Answers”**



## Commonwealth of Kentucky SOLICITATION MODIFICATION

Modification: Yes

Version #: 3

<b>TITLE:</b> Facilities MRO and Industrial Supplies (NASPO)	
<b>Date Issued:</b> 04/04/2024  <b>Record Date:</b> 04/04/2024	<b>Solicitation Closes</b> <b>Date:</b> 04/24/2024 <b>Time:</b> 15:30
<b>Solicitation No:</b> RFP 758 2400000228	
<b>Reason for Modification</b> Amendment #1 (April 4, 2024) Amendment to post questions and answers, update attachments and add additional ITP's.	
<b>Online Bidding Prohibited:</b>	No
<b>For Information Call:</b> Daniel Salvato 502-564-5862	<b>Bid Receiving Location:</b> Bid Receiving  See Terms & Conditions for Bid Submission Instructions  Other KY
<b>Vendor Customer Number:</b>  <b>Vendor Name:</b>  <b>Phone Number:</b>  <b>Fax Number:</b>  <b>Email Address:</b>	
<b>Ordering</b>  <b>Address:</b>  <b>City, State, Zip:</b>  <b>Contact Name:</b>  <b>Contact Email:</b>  <b>Contact Phone Number:</b>	<b>Payment</b>  <b>Address:</b>  <b>City, State, Zip:</b>  <b>Contact Name:</b>  <b>Contact Email:</b>  <b>Contact Phone Number:</b>
<b>Ownership Type</b> ___ Sole Proprietorship ___ Partnership ___ Corporation ___ Other	

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Signature X  FEIN# \_\_\_\_\_ Date 4/23/24

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# Commonwealth of Kentucky SOLICITATION MODIFICATION

Modification: Yes

Version #: 3

**Line Items****Commodity Group:** Default

Line	CL Description	Quantity	UOM	Unit Cost	Line Total or Contract Amnt
1	Facilities MRO and Industrial Supplies	0.00000	EA		

Comm Code	Comm Description	Manufacturer	Model #	Manuf Part #
578	MISCELLANEOUS PRODUCTS (NOT OTHERWISE CLASSIFIED)			

**Extended Description**

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 Attachment 10, Claim of Business Confidentiality  
 Attachment 11, Offeror Question Form  
 MRO\_8-1 Market Basket  
 Amendment 1 MRO Questions and Answers  
 All ITP's 4-4-24

Shipping Information		Billing Information	
Various Shipping		Various Billing	
See Extended Description		See Extended Description	
Various	KY	Various	KY



## Commonwealth of Kentucky SOLICITATION MODIFICATION

Modification: Yes

Version #: 3

### Submission Checklist

*The following items will be required to be submitted with bid:*

#### Item

	<b>Document Description</b>	<b>Page 4</b>
<b>2400000228</b>	<b>Facilities MRO and Industrial Supplies (NASPO)</b>	

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**\*\*\*For Addendum Information Please Download\*\*\***

**“Amendment 1 MRO Questions and Answers”**



## Commonwealth of Kentucky SOLICITATION MODIFICATION

Modification: Yes

Version #: 2

<b>TITLE:</b> Facilities MRO and Industrial Supplies (NASPO)		
<b>Date Issued:</b> 03/15/2024  <b>Record Date:</b> 03/15/2024	<b>Solicitation Closes</b> <b>Date:</b> 04/24/2024 <b>Time:</b> 15:30	<b>Solicitation No:</b> RFP 758 2400000228
<b>Reason for Modification</b> 3/15/2024-Modification to add the ITP file in its entirety. No other changes have been made. SBLANK		
<b>Online Bidding Prohibited:</b> No		
<b>For Information Call:</b> Daniel Salvato 502-564-5862		<b>Bid Receiving Location:</b> Bid Receiving  See Terms & Conditions for Bid Submission Instructions  Other KY
<b>Vendor Customer Number:</b>  <b>Vendor Name:</b>  <b>Phone Number:</b>  <b>Fax Number:</b>  <b>Email Address:</b>		
<b>Ordering</b>  <b>Address:</b>  <b>City, State, Zip:</b>  <b>Contact Name:</b>  <b>Contact Email:</b>  <b>Contact Phone Number:</b>		<b>Payment</b>  <b>Address:</b>  <b>City, State, Zip:</b>  <b>Contact Name:</b>  <b>Contact Email:</b>  <b>Contact Phone Number:</b>
<b>Ownership Type</b> ___ Sole Proprietorship ___ Partnership ___ Corporation ___ Other		

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Signature X  FEIN# \_\_\_\_\_ Date 4/23/24

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# Commonwealth of Kentucky SOLICITATION MODIFICATION

Modification: Yes

Version #: 2

**Line Items****Commodity Group:** Default

Line	CL Description	Quantity	UOM	Unit Cost	Line Total or Contract Amnt
1	Facilities MRO and Industrial Supplies	0.00000	EA		

Comm Code	Comm Description	Manufacturer	Model #	Manuf Part #
578	MISCELLANEOUS PRODUCTS (NOT OTHERWISE CLASSIFIED)			

**Extended Description**

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 Attachment 11, Offeror Question Form  
 MRO\_8-1 Market Basket

Shipping Information	Billing Information
Various Shipping	Various Billing
See Extended Description	See Extended Description
Various KY	Various KY





## Commonwealth of Kentucky SOLICITATION MODIFICATION

Modification: Yes

Version #: 2

### Submission Checklist

*The following items will be required to be submitted with bid:*

#### Item

	<b>Document Description</b>	<b>Page 4</b>
<b>2400000228</b>	<b>Facilities MRO and Industrial Supplies (NASPO)</b>	

See "Attachment A" for Terms and Conditions. The terms and conditions set out in "Attachment A", and any subsequent addenda, are incorporated into and are a part of the Solicitation. By signing the face of the Solicitation document, the vendor affirms that they have read and understood the Solicitation and the terms and conditions (Attachment A) and any subsequent addenda. Should the vendor fail to comply with the provisions of the Solicitation and the terms and conditions (Attachment A) and any subsequent addenda, then the Finance and Administration Cabinet reserves the right and retains the ability to deem the vendor ineligible from further participation in the Solicitation in question.



## Commonwealth of Kentucky SOLICITATION

Modification: No

Version #:

<b>TITLE:</b> Facilities MRO and Industrial Supplies (NASPO)			
<b>Date Issued:</b> 03/15/2024 <b>Record Date:</b> 03/15/2024		<b>Solicitation Closes</b> <b>Date:</b> 04/24/2024 <b>Time:</b> 15:30	
		<b>Solicitation No:</b> RFP 758 2400000228	
<b>Online Bidding Prohibited:</b> No			
<b>For Information Call:</b> Daniel Salvato 502-564-5862		<b>Bid Receiving Location:</b> Bid Receiving  See Terms & Conditions for Bid Submission Instructions  Other <span style="float: right;">KY</span>	
<b>Vendor Customer Number:</b>  <b>Vendor Name:</b>  <b>Phone Number:</b>  <b>Fax Number:</b>  <b>Email Address:</b>			
<b>Ordering</b>  <b>Address:</b>  <b>City, State, Zip:</b>  <b>Contact Name:</b>  <b>Contact Email:</b>  <b>Contact Phone Number:</b>		<b>Payment</b>  <b>Address:</b>  <b>City, State, Zip:</b>  <b>Contact Name:</b>  <b>Contact Email:</b>  <b>Contact Phone Number:</b>	
<b>Ownership Type</b> <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Partnership <input type="checkbox"/> Corporation <input type="checkbox"/> Other			

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Signature X  FEIN# \_\_\_\_\_ Date 4/23/24

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Modification: No

Version #:

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Comm Code	Comm Description	Manufacturer	Model #	Manuf Part #
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 Attachment 10, Claim of Business Confidentiality  
 Attachment 11, Offeror Question Form  
 MRO\_8-1 Market Basket

Shipping Information	Billing Information
Various Shipping	Various Billing
See Extended Description	See Extended Description
Various KY	Various KY



## Commonwealth of Kentucky SOLICITATION

Modification: No

Version #:

### Submission Checklist

*The following items will be required to be submitted with bid:*

#### Item

	<b>Document Description</b>	<b>Page 4</b>
<b>2400000228</b>	<b>Facilities MRO and Industrial Supplies (NASPO)</b>	

See "Attachment A" for Terms and Conditions. The terms and conditions set out in "Attachment A", and any subsequent addenda, are incorporated into and are a part of the Solicitation. By signing the face of the Solicitation document, the vendor affirms that they have read and understood the Solicitation and the terms and conditions (Attachment A) and any subsequent addenda. Should the vendor fail to comply with the provisions of the Solicitation and the terms and conditions (Attachment A) and any subsequent addenda, then the Finance and Administration Cabinet reserves the right and retains the ability to deem the vendor ineligible from further participation in the Solicitation in question.